



Position: Estimating System Manager (Integrated Facilities Services)

Requisition ID: 141416

Location: IFS, Roseville, CA

Pay: TBA

PRIDE Industries is a fast paced company with a mission: To Create Jobs for People with Disabilities while providing high quality, value-added solutions to our nationwide customers. We are currently seeking an Estimating Systems Manager to support our Integrated Facilities Services (IFS) Team at our headquarters in Roseville, CA.

This position will implement and maintain systems that are compliant with FAR/DFAR and CAS requirements (Federal Acquisition Regulations/Defense and Cost Accounting Standards). This includes managing the estimating and pricing process and organization for PRIDE Industries corporate wide. Subject matter expert (SME) knowledge of FAR/DFAR/CAS, the DOD/federal government acquisition process, pricing and negotiation of government contracts and experience with DCAA/DCMA (Defense Contract Audit Agency and Defense Contract Management Agency) are required as well as past experience/excellent knowledge of Federal Acquisition Regulations (FAR) and its supplements with particular emphasis on FAR Part 15 and recent experience in Truth in Negotiations (TINA), TINA sweeps and the TINA certification processes. The ability to manage various federal pricing actions which may include price analysis or negotiation based on certified cost or pricing data is a must.

Past experience and responsibilities include but may not be limited to:

- Manage a Cost Estimating and Pricing organization
- Interface with Business Development to plan business pursuit activities
- Interface with key PRIDE disciplines in preparation of proposal process
- Develop proposals based on certifiable Cost or Pricing Data in compliance with FAR Part 15 and under TINA as required
- Manage the TINA certification process including TINA sweeps and sub-certifications
- Act as Cost Volume Manager on major pursuits
- Ensure that staff are properly trained
- Develop, review and approve the Basis of Estimates (BOE)
- Interface with DCAA on individual proposal & estimating system audits
- Ensure proposal schedule is developed and maintained
- Develop training materials/courses for existing and new staff members in FAR/CAS compliance
- Coordinate the development of historical information in insure data-driven proposal development
- Perform special projects as needed

Minimum qualifications:

- Bachelor's Degree in Business Administration or related field; or a comparable combination of formal education and work experience
- 10+ years estimating, pricing and proposal experience in the private AND federal government sector
- SME in applicable FAR and CAS, FAR supplements and TINA as well as recent experience leading a proposal organization
- RFP analysis and interpretation, development and submittal cost volumes
- Understanding of internal estimating process, pricing, rate development, submission of rates, development of cost estimating relationships, Basis of Estimate and cost estimate development
- Past history working with DCAA and DCMA with understanding of federal acquisition processes
- Ability to hire, train and effectively supervise and develop staff

The ideal candidate will have excellent verbal, writing and interpersonal skills necessary to build and maintain strong customer relations, lead and motivate staff while demonstrating a positive, teamwork-oriented attitude and work ethic. A proven track record of managing multiple, large-scale projects in a fast-paced environment are essential. A background or an understanding of working with people with disabilities is helpful.

PRIDE Industries provides outstanding benefits including medical, dental and vision insurance, 401K, vacation and sick pay as well as a competitive salary. If you are interested in working for this unique organization that blends business with a social mission, please apply on-line at www.prideindustries.com. PRIDE Industries is an equal opportunity employer dedicated to affirmative action, work-force diversity and a drug-free working environment. View our website to learn more!

If you would like to apply to this position, please send your resume to ngcajobs@ng.army.mil or go to website to register with the Work for Warriors Program at http://www.calguard.ca.gov/EIP/Pages/Service_Members.aspx.